



The Custom Furniture Design and Build Process

1. Initial Consultation

- Review design/build process
- Discuss the functional needs of the piece(s) (size, usage, items to store/display, etc.)
- Work with the client to develop a sense for the desired form and style of the piece:
 - Use furniture and decorative elements in the client's home as a guide
 - Use client supplied photos and drawings along with furniture and design books for inspiration.

2. Concept Development

- Research style and construction elements appropriate to the project
- Create concept sketches based on initial consultation and research
- Develop concept summary and cost estimate(s)

3. Concept Evaluation

- Client reviews the concept summary and cost estimate(s)
- Concepts are refined if necessary based on client input
- Client determines whether or not to proceed with one of the concepts at hand

4. Contract Write-Up, Review and Approval for Selected Concept

- Contract outlines in detail the work to be done
- Contract signed by Don Sutkus and the client
- 30% down-payment due with the signed contract to start work

5. Detailed Design

- Detailed drawing and planning of the project (includes full-scale shop drawing, selection of wood species, hardware and finish)
- Drawings and project plan refined based on client input
- Final client approval of drawing and project plan needed before construction begins

6. Construction

- Clients encouraged to visit the shop during project construction

7. Delivery/Installation